

Yandex

Krasnaya Roza Transaction (overview and indicative P&L impact)

As of February 19, 2016

Forward Looking Statement Disclaimer

This presentation contains forward-looking statements that involve risks and uncertainties. These include statements regarding the anticipated closing of the transaction described in the presentation and the indicative impact of such transaction on the Company's financial results. Actual results may differ materially from the results predicted or implied by such statements. The potential risks and uncertainties that could cause actual results to differ from the results predicted or implied by such statements include, among others, the satisfaction of the conditions to closing and macroeconomic and geopolitical developments affecting the Russian economy, as well as those risks and uncertainties included under the captions "Risk Factors" and "Operating and Financial Review and Prospects" in our Annual Report on Form 20-F for the year ended December 31, 2014, which is on file with the Securities and Exchange Commission and is available on our investor relations website at <http://ir.yandex.com/sec.cfm> and on the SEC website at www.sec.gov.

All information provided in this presentation is as of February 19, 2016, and Yandex expressly disclaims any duty to update this information unless required by law.

Transaction Overview

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| Property | <ul style="list-style-type: none">■ Complex of 7 office buildings with GLA of c. 80,000 m²■ Class A and Class B split of c. 50/50■ Approximately 4 hectares of land in the middle of Moscow (central business district)■ High-tech campus with room for future expansion |
| Consideration | <ul style="list-style-type: none">■ Yandex will issue 12.9 mn new Class A ordinary shares in exchange for a 100% interest in a newly-created company that will hold title to the office complex and that will have approximately \$490 mn of debt at closing■ The seller has agreed to enter into a lock-up agreement in respect of these Yandex shares for a period of 90 days from closing |
| Closing | <ul style="list-style-type: none">■ Closing is expected to happen in 2nd half of the year with a target of October 2016■ Closing conditions include significant time from signing to closing, required for reorganization process (transfer of assets, utility contracts) and regulatory approvals |

Indicative Impact on P&L

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| Revenues | <ul style="list-style-type: none"> Would add third party lease income from renting of c. 28,000 m² Class B office space in Other revenues line These revenues are currently predominantly denominated in USD |
| Cost of revenues, Product development, Sales, general and administrative expenses | <ul style="list-style-type: none"> Would remove Moscow headquarters rent expenses, expected to be at c. \$50 mn in 2016, from each expense category, allocated pro rata to headcount Would remove utilities expense, connected with our Moscow headquarters Would add operating expenses related to the whole office complex of c. 80,000 m², including management company fees, utilities and property tax |
| Adj. EBITDA impact | <ul style="list-style-type: none"> Incremental positive effect on EBITDA margin should be expected to be c. at least 600 bps at the current exchange rate (pro-forma for full year) |
| Depreciation and amortization | <ul style="list-style-type: none"> Would add depreciation of the whole office complex, calculated based on fair value at closing |
| Interest income, net | <ul style="list-style-type: none"> Would add interest expense from the remaining debt balance priced at LIBOR +6.2%. The debt matures in 2024 Yandex intends to repay approximately half of c. \$490 mn of debt at closing and therefore we would forego interest income on c. \$250 mn of cash |
| Provision for income taxes | <ul style="list-style-type: none"> Net effect of the above changes would be taxed at 20% Russian statutory tax rate |
| Number of Class A shares outstanding | <ul style="list-style-type: none"> Would add 12.9 mn new Class A ordinary shares |
| EPS | <ul style="list-style-type: none"> EPS is expected to be accretive in high-single digits (fully diluted, pro-forma for full year, excluding transaction related expenses and repayment of part of the debt at closing) |
| | <ul style="list-style-type: none"> One-time effects of the transaction related expenses (including legal and consulting expenses and debt prepayment penalty) are not included in the analysis above |